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Free Port / Free Airport / Free Zone



**HD8**  
ASOCIADOS

# Uruguay Competitive Advantages

# Uruguay Advantages



- Strategic location within the region
- Good communications
- Legal certainty

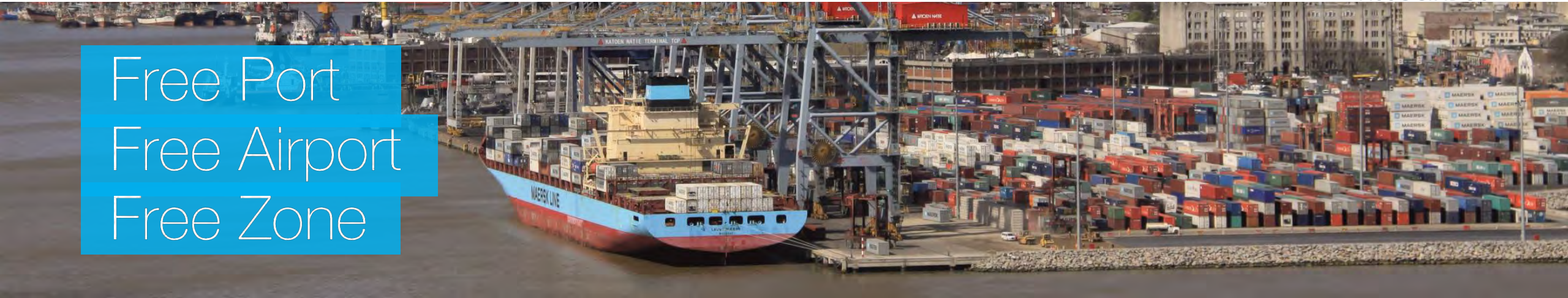
*Free Port Law - Investment Promotional Law - Free Zone Law  
Temporary Admission Regime*

- A safe place to live and do business

- Legal guarantee for repatriation of capitals and profits
- Currency exchange freedom
- Lowest banking charges in the region
- Financial assistance as well as opening and negotiation of letters of credit at international rate levels



Free Port  
Free Airport  
Free Zone



- A safe reliable and competitive location providing an ideal Business & Logistic base in the heart of the wealthiest region of South America
- Regional Distribution & Trade Center

# Direct Traditional Logistic to the countries of the region

**Factory or Supplier in Europe  
China, Japan,  
India, USA, etc.**



**15 days  
of Stock in  
each country**



*Chile*



*Uruguay*



*Brazil*



*Paraguay*



*Argentina*



*Bolivia*



# Unique Strategy to enter New Markets

Regional distribution Center (RDC) in Uruguay



## Weekly deliveries to main cities



**Chile\_72 hs**



**Paraguay\_72 hs**



**Uruguay\_0 hs**



**Argentina\_24 hs**



**Brazil\_24 hs**



**Bolivia\_96 hs**

### RDC in Uruguay:

- ONE STOP - ONE STOCK
- LOGISTICS - REGIONAL DISTRIBUTION
- MARKETING & SALES



# Montevideo Free Zone / Free Port Advantages

- Possibility of storage for an unlimited period of time.
- Storage of goods on behalf of the “owners”. The ownership of the goods remains yours.
- Within Free Port / Free Zone, goods and companies exempt from:
  - *Import taxes (tariffs) - Income taxes - Equity tax*
  - *No V.A.T. applied*
- Free goods “in transit”, no authorizations or formal procedures required.
- Destination of the goods may be changed at will.
- Warehousing, packaging, labeling, classification, grouping and re-grouping, consolidation, handling and splitting operations are allowed as well as semiindustrialization with value added.



# Montevideo Free Zone / Free Port Advantages for Exporters

- Regional Distribution Center / Weekly deliveries to main cities
- Minimized credit risks
- Reduces “lead time” since the placing of PO (purchase order)
- Facilitates the marketing of goods from the core centre of MERCOSUR in 2 hour flights to the major cities
- Mitigates the effects of language barriers and cultural differences
- Ensures savings in trips (tickets, living expenses, visa problems), and the most important: the working time of the exporter





# Montevideo Free Zone / Free Port Advantages for Regional Buyers

- Improve stock cycles
- Improve cash flow
- Reduces working capital
- Reduces “lead time” since the placing of PO (purchase order)

The logo for HD8 ASSOCIADOS features the letters 'HD8' in a large, bold, blue, sans-serif font. Below it, the word 'ASSOCIADOS' is written in a smaller, blue, sans-serif font. The background consists of a large, light gray, curved shape that resembles a stylized 'D' or a partial circle, and several gray, arrow-like shapes pointing towards the right.

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